# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 450 Fifth Street NW Washington, D.C. 29549

#### Form 8-K

### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 17, 2012

#### **THE CATO CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

<u>Delaware</u> (State or Other Jurisdiction of <u>Incorporation</u> 1-31340 (Commission File Number) 56-0484485 (IRS Employer Identification No.)

8100 Denmark Road, Charlotte, NC (Address of Principal Executive Offices)

28273-5975 (Zip Code)

(Registrant's Telephone Number, Including Area Code)

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

provisions:
□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### THE CATO CORPORATION

Item 2.02. Results of Operations and Financial Condition.

On August 16, 2012, The Cato Corporation issued a press release regarding its financial results for the first quarter ending July 28, 2012. A copy of this press release is furnished as Exhibit 99.1 hereto.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1 – Press Release issued August 16, 2012.

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### THE CATO CORPORATION

August 17, 2012	/s/ John P. D. Cato	
Date	John P. D. Cato	
	Chairman, President and	
	Chief Executive Officer	
August 17, 2012	/s/ John R. Howe	
Date	John R. Howe	
	Executive Vice President	
	Chief Financial Officer	
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#### Exhibit Index

Exhibit No.

Press Release issued August 16, 2012. 99.1

#### The CATO Corporation

#### **NEWS RELEASE**

#### FOR IMMEDIATE RELEASE

For Further Information Contact:

John R. Howe

For Further Information Contact:
John R. Howe
Executive Vice President
Chief Financial Officer
704-551-7315

### CATO REPORTS 2Q EPS OF \$.59, DOWN 3% Provides Second Half Guidance

Charlotte, NC (August 16, 2012) – The Cato Corporation (NYSE: CATO) today reported net income of \$17.3 million or \$.59 per diluted share for the second quarter ended July 28, 2012, compared to net income of \$18.1 million or \$.61 per diluted share for the second quarter ended July 30, 2011. Net income decreased 4% and earnings per diluted share decreased 3% from the prior year. Sales for the second quarter ended July 28, 2012 were \$231.5 million, down 1% from sales of \$234.1 million last year. Second quarter same-store sales decreased 4%.

For the six months ended July 28, 2012, the Company earned net income of \$49.1 million or \$1.68 per diluted share, compared with net income of \$48.6 million or \$1.65 per diluted share for the six months ended July 30, 2011, a 1% increase in net income and a 2% increase in earnings per diluted share. Sales for the first half were \$504.2 million, flat to the prior year's first half sales of \$505.0 million. Same-store sales for the first half were down 3% from the prior year.

"As we have noted all year, same-store sales have been volatile and have been affected by our customers' uncertainty regarding the country's economic and political situation," said John Cato, Chairman, President, and Chief Executive Officer. "We expect this difficult environment to continue in the second half. We expect earnings per diluted share for second half of the year will be within our original guidance range of \$.50 to \$.59."

Second quarter gross margin was 38.4% compared to 38.0% last year due primarily to better merchandise margins somewhat offset by higher store occupancy costs. Second quarter SG&A costs as a percent of sales increased to 25.6% from 25.2% last year primarily as a result of a deleveraging of operating costs partially offset by lower insurance expense. The effective tax rate for the quarter was 37.3% compared to 36.0% last year, primarily due to the elimination of the benefit of the Work Opportunity Tax Credit, which has not been renewed for 2012 by Congress as of the end of the quarter.

As noted above, based on year-to-date results and the Company's original guidance for the second half, earnings per diluted share are expected to be within the adjusted range of \$2.18 to \$2.27 versus \$2.21 last year, a decrease of 1% to an increase of 3%. By quarter, earnings per diluted share are estimated to be in the range of \$.12 to \$.17 versus \$.21 last year for the third quarter and \$.38 to \$.42 versus \$.35 last year for the fourth quarter. Comparable store sales for both the third and fourth quarters are estimated to be in the range of down 2% to flat.

The Company's fourth quarter includes 14 weeks compared to 13 weeks in 2011 and the fiscal year includes 53 weeks compared to 52 weeks in 2011. Earnings guidance for both the fourth quarter and year reflects the impact of the additional week.

During the first half, the Company opened 12 new stores, relocated five stores and closed five stores. The Company now expects to open 38 stores during 2012. As of July 28, 2012, The Cato Corporation operated 1,295 stores in 31 states, compared to 1,285 stores in 31 states as of July 30, 2011.

The Cato Corporation is a leading specialty retailer of value-priced fashion apparel and accessories operating three concepts, "Cato", "Versona" and "It's Fashion". The Company's Cato stores offer exclusive merchandise with fashion and quality comparable to mall specialty stores at low prices every day. Versona is a unique fashion destination offering accessories and apparel including jewelry, handbags and shoes at exceptional prices every day. It's Fashion offers fashion with a focus on the latest trendy styles for the entire family at low prices every day. Additional information on The Cato Corporation is available at www.catocorp.com.

Statements in this press release not historical in nature including, without limitation, statements regarding the Company's expected or estimated financial results for the third quarter, fourth quarter and full year and any related assumptions, as well as the Company's expected plans for full year store openings are considered "forward-looking" within the meaning of The Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based on current expectations that are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from those contemplated by the forward-looking statements. Such factors include, but are not limited to, the following: general economic conditions; competitive factors and pricing pressures; the Company's ability to predict fashion trends; consumer apparel buying patterns; adverse weather conditions and inventory risks due to shifts in market demand and other factors discussed under "Risk Factors" in Part I, Item 1A of the Company's most recently filed annual report on

Form 10-K, as amended or supplemented, and in other reports the Company files with or furnishes to the SEC from time to time. The Company does not undertake to publicly update or revise the forward-looking statements even if experience or future changes make it clear that the projected results expressed or implied therein will not be realized. The Company is not responsible for any changes made to this press release by wire or Internet services.

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## THE CATO CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) FOR THE PERIODS ENDED JULY 28, 2012 AND JULY 30, 2011

(Dollars in thousands, except per share data)

	Quarter Ended				Six Months Ended							
		July 28, 2012	% Sales		July 30, 2011	% Sales		July 28, 2012	% Sales		July 30, 2011	% Sales
REVENUES Retail sales Other income (principally finance,	\$	231,450	100.0%	\$	234,077	100.0%	\$	504,240	100.0%	\$	505,010	100.0%
late fees and layaway charges)		2,613	1.1%		2,729	1.2%		5,167	1.0%		5,456	1.1%
Total revenues		234,063	101.1%		236,806	101.2%		509,407	101.0%		510,466	101.1%
GROSS MARGIN (Memo)		88,991	38.4%		88,921	38.0%		203,949	40.4%		201,449	39.9%
COSTS AND EXPENSES, NET												
Cost of goods sold		142,459	61.6%		145,156	62.0%		300,291	59.6%		303,561	60.1%
Selling, general and administrative		59,220	25.6%		58,955	25.2%		120,575	23.9%		122,271	24.2%
Depreciation		5,742	2.5%		5,371	2.3%		11,513	2.3%		10,775	2.2%
Interest and other income	_	(985)	-0.4%	_	(949)	-0.4%	_	(1,891)	-0.4%		(1,906)	-0.4%
Cost and expenses, net		206,436	89.2%	_	208,533	89.1%	_	430,488	85.4%	_	434,701	86.1%
Income Before Income Taxes		27,627	11.9%		28,273	12.1%		78,919	15.6%		75,765	15.0%
Income Tax Expense	_	10,294	4.4%	_	10,170	4.4%	_	29,864	5.9%	_	27,141	5.4%
Net Income	\$	17,333	7.5%	\$	18,103	7.7%	\$	49,055	9.7%	\$	48,624	9.6%
Basic Earnings Per Share	\$	0.59		\$	0.61		\$	1.68		\$	1.65	
Dasic Callings Fel Share	Ψ	0.33		Ψ	0.01		Ψ	1.00		Ψ	1.00	
Diluted Earnings Per Share	\$	0.59		\$	0.61		\$	1.68		\$	1.65	

#### THE CATO CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(Dol	lars	in	thousands)	١

(Dollars in thousands)	July 28, 2012 (Unaudited)		July 30, 2011 (Unaudited)		January 28 2012 (Unaudited)	
ASSETS						
Current Assets:						
Cash and cash equivalents	\$	66,043	\$	77,376	\$	34,893
Short-term investments		211,390		190,533		205,771
Restricted cash		5,311		4,801		5,325
Accounts receivable - net		43,373		37,621		43,024
Merchandise inventories		107,034		117,225		130,382
Other current assets		7,695		7,077		9,737
Total Current Assets		440,846		434,633		429,132
Property and equipment – net		125,520		104,333		115,445
Other assets		7,016		9,434		6,512
TOTAL	\$	573,382	\$	548,400	\$	551,089
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current Liabilities:	\$	137,996	\$	154,912	\$	156,993
Noncurrent Liabilities		32,118		23,730		27,417
Stockholders' Equity		403,268		369,758		366,679
TOTAL	\$	573,382	\$	548,400	\$	551,089